



# COMPANY PROFILE

**Kaustubha Udyog**





# COMPANY PROFILE

## **Kaustubha Udyog**

Company Introduction.....	1
Company Details.....	2
Key Profile of Management.....	3
Organisation Chart.....	4
Products.....	5
Sales Network.....	6
Clients by Industry Sector.....	8
Sectorwise Clients.....	9
Overseas Clients.....	10
Major Achievements.....	11





By Royal Charter

# Certificate of Registration

QUALITY MANAGEMENT SYSTEM - ISO 9001:2015

This is to certify that:

Kaustubha Udyog  
Survey No. 36/1/1  
Pune - Sinhgad Road  
Vadgaon Khurd  
Pune 411 041  
Maharashtra  
India

Holds Certificate No:

**FM 72815**

and operates a Quality Management System which complies with the requirements of ISO 9001:2015 for the following scope:

Design, Manufacture and Supply of Pressure Switches, Pressure Difference Switches, Vacuum Switches and Temperature switches for Hazardous and Non-Hazardous Applications  
Non Applicable cause - NIL

For and on behalf of BSI:

  
Chris Cheung, Head of Compliance & Risk - Asia Pacific

Original Registration Date: 2003-02-11

Latest Revision Date: 2017-12-12

Effective Date: 2017-12-13

Expiry Date: 2020-12-12

Page: 1 of 1



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This certificate was issued electronically and remains the property of BSI and is bound by the conditions of contract.  
An electronic certificate can be authenticated [online](#).

Printed copies can be validated at [www.bsi-global.com/ClientDirectory](http://www.bsi-global.com/ClientDirectory) or telephone +91 11 2692 9000.

Further clarifications regarding the scope of this certificate and the applicability of ISO 9001:2015 requirements may be obtained by consulting the organization.

This certificate is valid only if provided original copies are in complete set.

Information and Contact: BSI, Kitemark Court, Davy Avenue, Knowlhill, Milton Keynes MK5 8PP. Tel: + 44 345 080 9000  
BSI Assurance UK Limited, registered in England under number 7805321 at 389 Chiswick High Road, London W4 4AL, UK.  
A Member of the BSI Group of Companies.

## 1 COMPANY INTRODUCTION

Kaustubha Udyog is one of the leading manufacturers of pressure switches for over 40 years. We are an ISO 9001:2015 certified company manufacturing "Orion Instruments" Brand pressure, pressure difference, vacuum and flameproof pressure switches from Vacuum to 600 bar since 1977. Our products are available with 'CE' certification & our Flameproof Pressure switches have been approved by a leading European Lab – "BASEEFA" for ATEX & IECEx certificates.

Our customer base spans a wide spectrum of industry. Along with our associate concern M/s Supreme Industries, we cover a wide range of pressure switches from Vacuum to 600 bar.

Kaustubha Udyog had a modest beginning in 1977, manufacturing differential pressure switches and high pressure switches. Since the emphasis was on learning the total concept of pressure switching, the design of the switches & all the testing facilities were manufactured in house. This provided a complete insight into the working of pressure switches & simultaneously ingrained a culture of continuous improvisation of products in the company personnel. Rigorous quality checks & testing methods led to an inbuilt reliability in every pressure switch that left the factory premises. The result was a growing number of clients & a growing market with cross references. Today;



between both the sister concerns, hundreds of thousands of pressure switches are silently working on the field at various sites & on various applications. This trouble free service has given us repeat orders from many a reputed client.

At Kaustubha Udyog, our goal is to develop and manufacture products that are reliable & completely satisfy the needs of our customer. We have subcontracted most of our parts & our workforce comprises a core group of efficient and skilled employees. This provides us a great flexibility for capacity expansion for many pursuant benefits. Apart from our standard range of products, our ability to design in-house; products to suit specific customer requirements is our great strength. It gives us a unique advantage. A lot of combinations in the existing product range are possible. Please do get in touch with us.



## 2 COMPANY DETAILS

**Name of the company:**

Kaustubha Udyog

**Brand name:**

Orion Instruments

**Primary contact for sales:**

Exports : Mr. Hemant Tulpule

Inland : Mr. Neelkanth Datar

**Address:**

Survey No. : 36/1/1, Sinhgad Road,  
Vadgaon Khurd, Pune - 411 041,  
Maharashtra, India

**Phone:**

+91(20)24393577 / 24393877

**Fax:**

+91(20)24393577/25460486

**Mobile:**

+91(0)9823029267

**Email:**

pressure@vsnl.com

**Website:**

www.orion-instruments.com

**Year established:**

1977

**Type of organization:**

Private Company

**Type of Business:**

Manufacturer

**Summary of main business Activities:**

Manufacture of pressure switches,  
pressure difference switches, vacuum  
switches, temperature switches and  
related instrumentation.

**In-house working language(s):**

English

**PAN No:**

AAEFK 1088J

**GSTIN:**

27AAEFK1088J1Z5

**Excise Registration No:**

AAEFK 1088J XM 001

**IEC Code Number:**

3198005493

**Name of the bankers:**

1. Union Bank of India
  - Account No.360005010061001
  - Pune (India)
2. ICICI Bank
  - Account No. 624005013920
  - Pune (India)
3. Citibank
  - Account No. 0007059701
  - Pune (India)
4. State Bank of India
  - Account No. 31007466611
  - Pune (India)

### 3 KEY PROFILE OF MANAGEMENT

#### **Mr. R. A. Moholkar** CEO

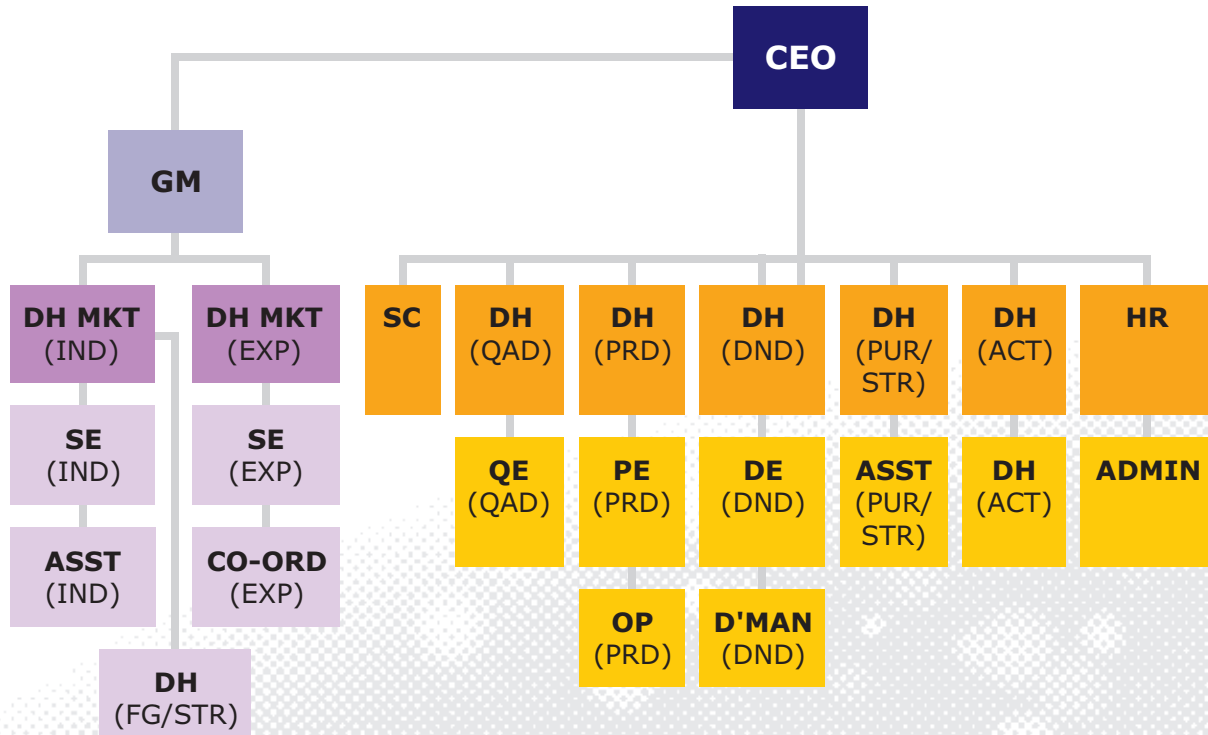


Mr. R. A. Moholkar is a Mechanical Engineer and a post graduate in Finance. He has worked in Tata Motors as a part of his Engineering course in various departments. He has also worked on a few assignments in Forbes Marshall as a Management Trainee.

Having joined Kaustubha Udyog, he has been instrumental in designing and introducing pressure switches, pressure difference switches and vacuum switches for a cross section of industry right from boilers, compressors to a few demanding applications in the nuclear industry.

During the course of his career, he has worked across functions at several levels, and now heads Kaustubha Udyog. Under the stewardship of R. A. Moholkar, Kaustubha Udyog has set it's sight to establish it's presence globally, across a variety of industry sectors including Oil & Gas, Petrochemicals, Infrastructure, to name a few, where pressure switches find application.

## 4 ORGANISATION CHART



KEY	
<b>CEO</b> = Chief Executive Officer	<b>SC</b> = System Coordinator
<b>GM</b> = General Manager	<b>ACT</b> = Account
<b>DH</b> = Department Head	<b>QAD</b> = Quality Assurance Department
<b>HR</b> = Human Resource	<b>PRD</b> = Production
<b>QE</b> = Quality Engineer	<b>DND</b> = Design and Development
<b>PE</b> = Production Engineer	<b>PUR/STR</b> = Purchase and Stores
<b>DE</b> = Design Engineer	<b>FG/STR</b> = Finished Goods Stores
<b>D'MAN</b> = Drafts Man	<b>ADMIN</b> = Administration
<b>ASST</b> = Assistant	<b>MKT</b> = Marketing
<b>SE</b> = Sales Engineer	<b>IND</b> = India
<b>OP</b> = Operators	<b>EXP</b> = Export

### LIST OF KEY PERSONNEL

**CEO** : Mr. Ravi Moholkar, *B.E.,MBA*  
**GM** : Mr. Neelkanth Datar, *B.E,DBM*  
**DH (ACT)** : Ms. Priyanka Bandiwdekar, *B.Com*  
**HR** : Mr. Amol Raskar, *M.B.A.*  
**ADMIN** : Mr. S.M. Bodas, *B.Sc. LLB*  
**DH (PRD)** : Mr. Shivaji Phatak, *I.T.I.*

**DH (MKT-Export)** : Mr. Hemant Tulpule, *B.A.*  
**DH (MKT-IND)** : Mrs. Rama Kelkar, *M.Com.*  
**DH (PUR/STR)** : Mr. J.B.Jadhav, *D.M.E.*  
**DH (DND)** : Mr. Uday Kad, *I.T.I*  
**DH (QAD)** : Mr. J.B.Jadhav, *D.M.E.*  
**DE** : Mr. Kedar Kulkarni, *B.E.*  
**SE** : Mr. Sandeep Waghmare, *M.Tech*

## 5 PRODUCTS

We manufacture and supply a wide range of Pressure Switches, Pressure Difference Switches, Vacuum switches, from vacuum to 600 bar for use in hazardous and non hazardous areas.

Our products have been broadly classified into following categories:

### FLAMEPROOF SWITCHES

ATEX & IECEx certification for Exd IIC T6 IIGD category for use in hazardous areas



### INDUSTRIAL SWITCHES

CE marked IP 66 switches for robust, industrial applications like turbines, generators and large boilers etc in steel plants and infrastructure sector



### PROCESS SWITCHES

CE marked IP 66 switches in chemical industries, water treatment plants for out door use



### COMPACT SWITCHES

For the general purpose OEM industry, typically low cost, functional ranges for use in the OEM industry.



**Our range is appreciated across the globe for:**

- Compact designs
- Reliability
- Accuracy
- Easy and safe wiring
- Customized micro switch arrangements
- Field adjustability

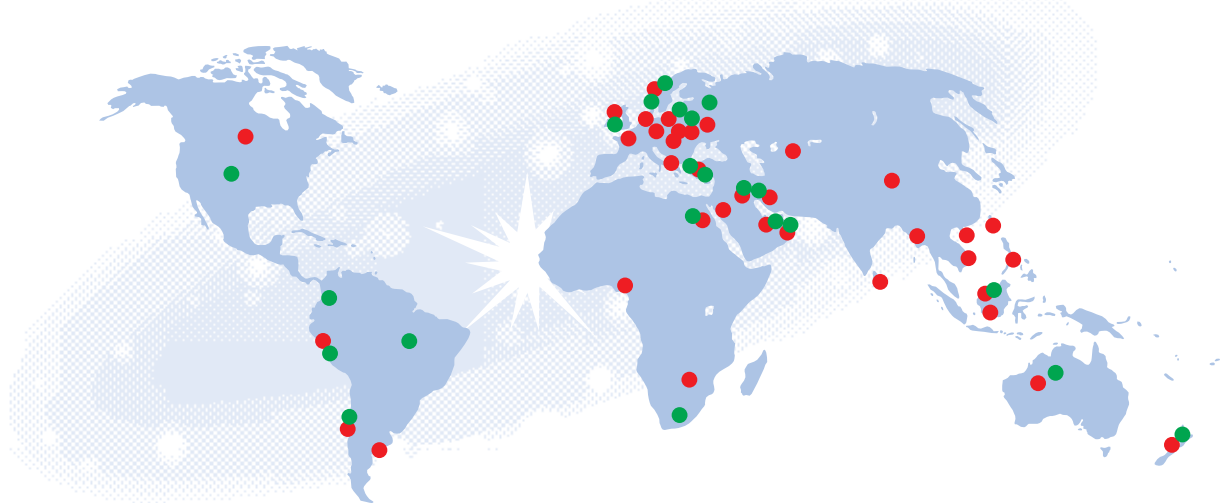


## 6 SALES NETWORK

We have national sales network of 47 dealers spread across India.



**We have international sales network spread across the world**



**OUR EXPORTS**

**OVERSEAS DISTRIBUTORS**

- |   |  |   |
|---|--|---|
| <br>Argentina      | <br>Iraq        | <br>Philippines    |
| <br>Australia      | <br>Italy       | <br>Poland         |
| <br>Canada         | <br>Jordan      | <br>Romania        |
| <br>Chile          | <br>Kazakhstan  | <br>Sri Lanka      |
| <br>China          | <br>Kuwait      | <br>Taiwan         |
| <br>Czech Republic | <br>Malaysia    | <br>Thailand       |
| <br>Egypt          | <br>Netherland  | <br>Turkey         |
| <br>France         | <br>New Zealand | <br>U.A.E.         |
| <br>Germany        | <br>Nigeria     | <br>Ukraine        |
| <br>Hong Kong      | <br>Norway      | <br>United Kingdom |
| <br>Hungary        | <br>Oman        | <br>Vietnam        |
| <br>Indonesia      | <br>Peru        | <br>Zambia         |

- |  |   |
|--|---|
| <br>Australia   | <br>Norway         |
| <br>Brazil      | <br>Oman           |
| <br>Chile       | <br>Peru           |
| <br>Egypt       | <br>Poland         |
| <br>Iraq        | <br>Slovakia       |
| <br>Italy       | <br>South Africa   |
| <br>Kuwait      | <br>Turkey         |
| <br>Lithuania   | <br>U.A.E.         |
| <br>Malaysia    | <br>United Kingdom |
| <br>Netherlands | <br>USA            |
| <br>New Zealand | <br>Colombia       |

## 7 CLIENTS BY INDUSTRY SECTOR

With our unwavering commitment towards providing best products, we have become one of the most referred firms to work with.

### Our products find applications in:

- Oil and Gas
- Infrastructure projects like steel, cement, power industries
- Chemical plants
- Light & heavy engineering industry
- Automation systems
- Paint systems
- Textile machinery
- Pump systems
- Boilers
- Process industry
- Gas mixing systems
- R & D laboratories
- Medical equipment
- Space & defense areas
- Water treatment
- Ash handling

## 8 SECTORWISE CLIENTS

### Machinery & Machine Tools

Advani Oerlikon Ltd.  
Alfa Laval Ltd.  
Forbes Marshall Pvt. Ltd.  
Bharat Forge Ltd.  
DGP Windsor Ltd.  
HMT Ltd.  
India Compressors Ltd.  
Kirloskar Group of Cos.  
Pharma Lab India Pvt. Ltd.  
PSA Nitrogen Ltd.  
Schneider Electric India Pvt.Ltd.  
Thermax Ltd.  
Yuken India Ltd.

### Steel & Cement

ACC Ltd.  
Bajaj Steel Industries Ltd.  
Gallantt Ispat Limited  
JSW Steel Ltd.  
Madras Cement Ltd.  
Steel Authority of India  
Tata Steel Co. Ltd.  
Ultratech Cement Limited  
Vasavadatta Cement Ltd.

### Automobiles

Ashok Leyland Ltd.  
Bajaj Auto Ltd.  
Bosch Ltd. (MICO)  
Hindusthan Malleables & Forgings Ltd.  
TATA Motors Ltd.

### Textiles

Century Enka Limited  
Lakshmi Machine Works Ltd.

### Other Sectors

ABG Shipyard Ltd (Shipping)  
Hindustan Aeronautics Limited (Aviation)  
Hindustan Zinc Ltd. (Metallurgy)  
Indian Space Research Organization (Space Organization)  
KSB Pumps Ltd. (Pumps)  
Larson & Toubro Ltd. (Heavy Engineering)  
Macawber Beekay Ltd. (Pneumatic Conveying System)  
Ranbaxy Laboratories Limited (Bulk Drugs)  
Rieco Industries Ltd. (Bag Filtration System)  
Shimoga Co-Op. Milk Producer's Soc. (Dairy)  
Vacuum Plant & Instruments Co.Ltd. (Speciality Vacuum Systems)

### Power & Infrastructure

Andhra Pradesh Power Gen. Corp. Ltd.  
Bharat Heavy Electricals Ltd.  
Cummins Ltd.  
JINDAL Steel & Power Ltd.  
JK Paper Ltd.  
Karnataka Power Corp.Ltd.  
Kolghat Thermal Power Station  
Lanco Power Ltd.  
National Thermal Power Corp. Ltd.  
Nuclear Power Corp. Ltd.  
Orissa Power  
Satpura Thermal Power Station  
Tata Power Company Ltd.  
TATA Projects Ltd.  
The West Bengal Power Dev. Corp. Ltd.  
U.P. Power Transmission Corporation

### Oil & Gas/Chemical/Petrochemical

Bharat Petroleum Corp. Ltd.  
(Formerly Burmah Shell)  
GeoEnpro Petroleum Limited  
Gujarat State Fertilizers & Chemicals  
Hindustan Petroleum Corp. Ltd.  
(Formerly Esso & Caltex)  
IOCL - Jalandhar  
ONGC Ltd.  
Premier Cryogenics Limited  
SHV Energy Private Limited  
Welspun Guj. Stahl Rohren Ltd.

### Defence

Ammunition Factory, Kirkee  
Ordnance Factory Khamaria, Jabalpur

## 9 OVERSEAS CLIENTS

1. Aadi International	UAE
2. ABUL FAZAL TRADING LLC	UAE
3. AL FAWAR TRADING L.L.C.	UAE
4. Asit G.E. s.r.l.	ITALY
5. BHV Senzory s.r.o.	Czech Republic
6. Buitendijk Techniek	Netherlands
7. City Anchor Measuring Instruments	UAE
8. ControlShop Hungary Ltd.	Hungary
9. CSE-Arthur Fisher Ltd.	New Zealand
10. Dubai Electricity & Water Authority	UAE
11. Electroingenieria S.A.	Argentina
12. Electromatica	Chile
13. Electro Total S.R.L.	Romania
14. Felca International Corp.	Taiwan
15. Flutrol (Thailand) co. Ltd	Thailand
16. GAS EQUIPMENT CO. LLC	UAE
17. Golden Mountain Enterprise Co., Ltd.	Taiwan
18. GTS Gauges Transmitters Switches	Australia
19. Gulf Sponge Iron Company LLC	UAE
20. Ion Exchange And Company LLC	Oman
21. Industrial Controls SAC	Peru
22. KVC Industrial Supplies Sdn Bhd	Malaysia
23. MELIS-TEC GmbH	Germany
24. Nestle Lanka Ltd	Sri Lanka
25. Novazet Ltd.	Turkey
26. P & ID b.v.	Netherlands
27. PACT Engineering FZE	UAE
28. Power Co. for General Contracting Ltd	Iraq
29. Pressure Vaccum Level Ltd.	U.K.
30. PRIMA Electric	Egypt
31. PT Attadipa Elektro	Indonesia
32. P.T.Karya Mandiri Globalindo	Indonesia
33. Taiwan Po Chin Electric Co., Ltd.	Taiwan
34. Takata Petri AG	Germany
35. TAMO LTD.	U.K.
36. Te.ma.s.r.l.	Italy
37. Tecnagent Sigsig	Chile
38. TROIKA EXPORTS	Ukraine
39. TSS-IBB (M) SDN BHD	Malaysia
40. Tyco Trading & Engineering Ltd.	Hong Kong
41. Xiamen Yidee Trading Co. Ltd.	China

## 10 MAJOR ACHIEVEMENTS, APPROVALS/REGISTRATIONS

- Brand Registration Certificate
- ISO Certificate
- ATEX Certificate
- IECEX Certificate
- ERTL Certificate
- BIS Licence
- CCOE Approval
- Avant Garde Approval
- Mecon Approval
- BHEL PEM Approval
- NPC Approval
- EIL
- PDIL
- VSL
- BHEL Hyderabad
- NTPC
- HPCL
- Indian Oil, Bongaigaon
- NISOC
- Cairn Energy
- Uhde India Pvt. Ltd.
- SAIPEM
- Steel Authority of India- Bokaro Steel Plant
- APGENCO
- NALCO
- BHEL Bangalore
- ADNOC
- WAHA Oil Company
- MPCB Approval
- INA Hungary
- Maire Tecnimont
- OMV
- Crescent Petroleum



Note-Images displayed on this profile are the exclusive property of their respective organisations.



Certificate No.: FM 72815

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## **Kaustubha Udyog** AN ISO9001:2008 COMPANY

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Near Lokmat Press, Pune 411 041 INDIA

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Email : [pressure@vsnl.com](mailto:pressure@vsnl.com)

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**Website : <http://www.orion-instruments.com>**